# Millan N. Hupp

#### Education

Oklahoma State University

May 2014

Bachelor of Science: Hotel and Restaurant Administration; Minor: Political Science

#### Experience

## Team Pruitt Operations Director - Attorney General Scott Pruitt

December 2015 - present

Tulsa, OK

- Primary contact and liaison for Attorney General Pruitt's political team

Main interface between AG Pruitt and Republican Attorneys General Association

Main interface between AG Pruitt and donors and political contacts

- Handled scheduling and staffing of political meetings and travel for the Attorney General
- Relationship cultivation and management

Donors, organizations, lobbyists, constituents, principals

- Managed every aspect of a campaign operation, i.e. donor file, record keeping, finance management/compliance with state ethics commission
- Inception to dissolution of a state committee
- Experience in communications, social media, general consulting, solicitation and prospecting, and polling
- Prepared correspondence on behalf of the Attorney General

### Financial and Political Consultant - Liberty 2.0 Super PAC

April 2015 - November 2016

Tulsa, OK

- Execution of a variety of fundraising strategies
- Aided in developing and executing fundraising blueprints
- Was responsible for prospecting for and securing contributions
- Prepared briefings and constructed messaging for public presentation
- Handled scheduling of fundraising meetings and travel and was frequently primary on location staffer
- Managed inception, operation and dissolution of the entity
- Responsible for awareness and understanding of FEC requirements and compliance

## Financial and Political Consultant - Oklahoma Strong Leadership PAC

February 2015 - November 2016

Tulsa, OK

- Participated in the development and execution of fundraising strategies
- Responsible for securing contributions and communicating with donors on behalf of the Attorney General
- Prepared briefings and constructed messaging for public presentation
- Handled scheduling of fundraising meetings and travel
- Managed inception, operation and dissolution of the entity
- Responsible for an awareness and understanding of FEC requirements and compliance

#### Deputy Finance Director - Team Pruitt

February 2015 - December 2015

Tulsa, OK

- Aided in developing and executing a successful fundraising strategy
- Responsible for new donor prospecting and cultivation
- Prepared and executed regular briefings for the Attorney General on a variety of topics such as travel, donor meetings/calls, and scheduling
- Acted as primary, on the ground orchestrator of activity for the Attorney General during political travel on multiple occasions

#### Embassy Suites Nashville-Airport (Aimbridge Hospitality)

July 2014-February 2015

10 Century Boulevard, Nashville, TN 37214 615-871-0033

-Business Travel Sales Manager

Contract negotiation and RFP bids for local and national accounts

Responsible for meeting quarterly sales goals

Relationship building through community involvement and sales blitzes

Work with local contacts, Hilton national account owners, and utilize available resources to move market share

Act as liaison between the hotel and the community

Weekend Manager on Duty shifts